



NIHON KOHDEN AMERICA, INC.

INSTALLATION TIMELINE DOCUMENT

Facility :	Jersey City Medical Center	Document Date:	11/12/12
Location :	Jersey City, NJ	Region:	NE
Project: -	5E Observation	Sales Rep:	Craig Erlanger

PO Received Date	09/13/12
Date Released for Design/Scheduling	09/28/12

		Target Date	Actual
Conduct Kick Off Meeting	Within 2 Weeks of Project Release	10/12/12	11/12/12

Cable Shipped	21 Days after Release Date	10/19/12	10/15/12
Design/Pull Plan Electronically Sent to Customer	30 Days after Release Date	10/28/12	11/05/12
Design/Pull Plan Hard Copy Mailed to Customer	45 Days after Release Date	11/12/12	11/05/12

Nihon Kohden Clinical Application Specialist contacts Hospital's Clinical Representative to schedule Clinical Training	6 Weeks Prior to Go Live Date	12/25/12	
Install Supplies Shipped	2 weeks prior to Install Start Date	01/08/13	
Capital Equipment is shipped	2 weeks prior to Install Start Date	01/08/13	
Go/No-Go Confirmation Call. The following items are verified: - Staging area identified - Cable pulls completed - Any Cabinetry install or modifications have been completed - Wall Channels Installed. - E-Power verified and installed - Closets prepared	1-2 Weeks Prior to Install Start Date	01/08/13	
Customer Receives Capital Equipment	1 week prior to Install Start Date	01/15/13	

Installation Technician Verifies Arrival Day and Time With Installation Coordinator	By Friday Prior to Install Start Date	01/19/13	
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Install Start Date	01/22/13
Go Live Date	02/05/13