

Rick Pinero

Instruments

Albany, New York 12201  
 rick.pinero@stryker.com  
 269-323-7700 x1251

# PROPOSAL

DATE: 05/30/2011

**PROPOSAL SUBMITTED TO:**

JERSEY CTY MEDICAL CTR (ACCOUNT 11700)  
 391 GRAND ST  
 JERSEY CITY, NJ 07302

We are pleased to submit our quotation on the following Stryker Instruments products.

**Dental/Podiatry Sets**

**EQUIPMENT**

Item No.	Part No.	Description	U/M	Qty	List Price	Discount	Sell Price	Total
1	5400-034-000	Micro Sagittal Saw	EA	4	\$6,895.00	50.04%	\$3,445.00	\$13,780.00
2	5400-015-000	Core Micro Drill	EA	4	\$6,895.00	50.04%	\$3,445.00	\$13,780.00
3	5400-037-000	Micro Reciprocating Saw	EA	4	\$6,895.00	50.04%	\$3,445.00	\$13,780.00
4	5100-031-000	Micro Oscillating Saw	EA	4	\$6,087.00	53.42%	\$2,835.60	\$11,342.40
5	2296-003-400	Oscillating Saw Adapter with Wrench	EA	4	\$486.00	56.67%	\$210.56	\$842.24
6	5400-099-000	Core Universal Driver	EA	4	\$11,028.00	50.02%	\$5,512.00	\$22,048.00
7	6400-062-000	REMB ELECTRIC WIREDRIVER	EA	4	\$13,385.00	44.66%	\$7,407.15	\$29,628.60
8	5400-050-000	CORE CONSOLE WITH INTEGRAL IRRIGATION PUMP	EA	1	\$7,728.00	47.57%	\$4,051.58	\$4,051.58
9	0260-901-024	64:1 Reducer	EA	2	\$1,000.00	61.35%	\$386.50	\$773.00
10	0260-901-023	16:1 Reducer	EA	2	\$1,000.00	61.35%	\$386.50	\$773.00
11	0260-901-026	1024:1 Reducer	EA	2	\$1,000.00	61.35%	\$386.50	\$773.00
12	0260-901-020	1:1 Contra Angle Head w/Internal Irrigation	EA	2	\$1,000.00	61.35%	\$386.50	\$773.00
13	5100-015-250	Micro Drill Medium Straight Attachment	EA	4	\$1,425.00	51.65%	\$689.00	\$2,756.00
14	4100-132-000	5/32 inch Drill with Jacobs Chuck	EA	4	\$1,725.49	53.50%	\$802.40	\$3,209.60

<b>Total List Price</b>	\$250,469.95
<b>Total Discount</b>	49.53%
<b>Equipment Total</b>	\$126,413.58

**If Purchase Order is produced by 3/12 Payment will not be due until 9/12. Stryker will provide loaner equipment from now until 9/12. Once order is put through loaner equipment will be replaced with new equipment.**

<b>Total List Price</b>	\$250,469.95
<b>Total Discount</b>	49.53%
<b>Subtotal</b>	\$126,413.58
<b>Trade In</b>	\$14,000.00
<b>Discount After Trade In</b>	55.12%
<b>Grand Total</b>	\$104,310.42

**Free \$1,500 blade stock  
 Free Sterilization cases**

Pricing does not include applicable taxes and shipping.

F.O.B.: Shipping Point  
 Prices: In effect for 60 days  
 Terms: Net 30 Days  
 Ask your Stryker Sales Rep about our flexible financing options.

4100 E. Milham Avenue  
Kalamazoo, MI 49001  
Phone:(800) 253-3210 Fax:(269) 323-2887



CUSTOMER'S COPY

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quotation on the following  
Stryker Instruments products.

\_\_\_\_\_  
STRYKER REPRESENTATIVE SIGNATURE

\_\_\_\_\_  
AUTHORIZED CUSTOMER SIGNATURE

POWERED SURGICAL INSTRUMENTS \* IRRIGATION \* CEMENT SYSTEMS \* CAST ROOM \* PAIN MANAGEMENT \* WASTE MANAGEMENT \* NAVIGATION

Navigation products are subject to a 50% restocking fee.

CONFIDENTIALITY NOTICE: Recipient will not disclose to any third party the terms of this proposal or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this proposal, without Stryker's prior written approval, except as may be required by law or by lawful order of any applicable government agency.